

BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED (Formerly RCS Investment Holdings Limited)

(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017884/06) unconditionally and irrevocably guaranteed by

RCS CARDS PROPRIETARY LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017891/07)

conditionally and irrevocably guaranteed by

BNP PARIBAS

(Incorporated in the Republic of France under number 662 042 449)

Issue of ZAR300,000,000 Senior Unsecured Floating Rate Notes due 22 March 2020 Under its ZAR10,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 5 September 2016, prepared by BNP Paribas Personal Finance South Africa Limited (formerly RCS Investment Holdings Limited) in connection with the BNP Paribas Personal Finance South Africa Limited (formerly RCS Investment Holdings Limited) ZAR10,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the Programme Memorandum).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

PARTIES

1.	Issuer	BNP Paribas Personal Finance South Africa Limited (formerly RCS Investment Holdings Limited)
2.	Guarantors	RCS Cards Proprietary Limited
		BNP Paribas
3.	Dealer(s)	N/A
4.	Manager	Rand Merchant Bank, a division of FirstRand Bank Limited
5.	Debt Sponsor	Rand Merchant Bank, a division of FirstRand Bank Limited
6.	Paying Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196
7.	Calculation Agent	Rand Merchant Bank, a division of FirstRand Bank Limited

Specified Office 1 Merchant Place. Cnr Fredman Drive and Rivonia Road, Sandton, 2196 Rand Merchant Bank, a division of FirstRand 8. **Transfer Agent Bank Limited** Specified Office 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 PROVISIONS RELATING TO THE NOTES 9. Status of Notes Senior Unsecured Listed Notes, issued in uncertificated form and 10 Form of Notes held by the CSD Series Number 11. 4 12. Tranche Number 1 13. Aggregate Nominal Amount: (a) Series ZAR300,000,000 Tranche (b) ZAR300,000,000 14. Interest Interest-bearing 15. Interest Payment Basis Floating Rate 16. Automatic/Optional Conversion N/A from one Interest/Redemption/Payment Basis to another 17. Issue Date 22 March 2017 18. Nominal Amount per Note ZAR1,000,000 19. Specified Denomination ZAR1,000,000 20. ZAR Specified Currency 21. Issue Price 100% 22. Interest Commencement Date 22 March 2017 23. Maturity Date 22 March 2020 24. Applicable Business Day Modified Following Business Day Convention **Final Redemption Amount** 100% of the Aggregate Nominal Amount 25. By 17h00 on 11 March, 11 June, 11 September 26. Last Day to Register and 11 December of each year until the Maturity Date 27. Books Closed Period(s) The Register will be closed from 12 March to 21 March, 12 June to 21 June, 12 September to 21 September and from 12 December to 21 December of each year until the Maturity Date 28. **Default Rate** N/A **FIXED RATE NOTES** N/A **FLOATING RATE NOTES** 22 March, 22 June, 22 September, 22 29. Floating Interest Payment December of each year until the Maturity Date, Date(s) with the first interest payment date being 22 June 2017 Interest Period(s) (b) From and including one Floating Interest

Payment Date to but excluding the immediately succeeding Floating Interest Payment Date, with the first Interest Period commencing on 22 March 2017 and ending on but excluding the next Floating Interest Payment Date

(c) Definition of Business Day (if different from that set out in Condition 1) (*Interpretation*)

N/A

(d) Minimum Rate of Interest

N/A

(e) Maximum Rate of Interest

N/A

(f) Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)

Day Count Fraction: Actual/365

30. Rate of Interest and the manner in which the Rate of Interest is to be determined

Screen Rate Determination (Reference Rate plus Margin)

31. Margin

165 basis points to be added to the Reference

Rate

32. If ISDA Determination

N/A

33. If Screen Determination:

(a) Reference Rate (including relevant period by reference

to which the Rate of Interest is to be calculated)

3 month ZAR-JIBAR

(b) Interest Rate Determination Date(s)

22 March, 22 June, 22 September and 22 December of each year until the Maturity Date with the first Interest Determination Date being 17 March 2017

(c) Relevant Screen Page and Reference Code

Reuters page SAFEY code 01209 or any successor page

34. If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/ Fallback provisions

N/A

35. Calculation Agent responsible for calculating amount of principal and interest

Rand Merchant Bank, a division of FirstRand Bank Limited

ZERO COUPON NOTES N/A
PARTLY PAID NOTES N/A
INSTALMENT NOTES N/A
MIXED RATE NOTES N/A
INDEX-LINKED NOTES N/A
DUAL CURRENCY NOTES N/A

N/A N/A

EXCHANGEABLE NOTES
OTHER NOTES

PROVISIONS REGARDING REDEMPTION/MATURITY

36. Redemption at the Option of the No Issuer: 37. Redemption at the Option of the No Senior Noteholders: 38. Redemption in the event of a failure Yes to maintain JSE Listing and credit rating at the election of Noteholders pursuant to Condition (Redemption in the event of a failure to maintain JSE Listing and credit rating):

39. Redemption Early Amount(s) payable on redemption for taxation reasons, at the option of the Issuer in terms of Condition (Redemption at the Option of the Issuer), at the option of the Noteholders in terms Condition 10.4 (Redemption at the Option of the Senior Noteholders), at the option of the Noteholders in Condition terms of 10.5 (Redemption in the event of a failure to maintain JSE listing and credit rating) or on Event of Default in terms of Condition 16 (Events of Default) (if required or if different from that set out in the relevant Conditions).

GENERAL

40.	Financial Exchange	Interest Rate Market of the JSE
41.	Additional selling restrictions	N/A
42.	ISIN No.	ZAG000142951
43.	Stock Code	BPPF02
44.	Stabilising Manager	N/A
45.	Provisions relating to stabilisation	N/A
46.	Method of distribution	Private Placement
47.	Credit Rating assigned to the Programme	"zaA-1" Short-term and "zaAAA" Long-term as at September 2016, which will be reviewed annually
48.	Applicable Rating Agency	Standard and Poor's Ratings Services
49.	Governing law (if the laws of South Africa are not applicable)	N/A
50.	Other provisions	N/A

No

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS IN RELATION TO THIS ISSUE OF NOTES

51. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

52. Paragraph 3(5)(b) The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

53. <u>Paragraph 3(5)(c)</u>

The auditor of the Issuer is Deloitte & Touche.

54. <u>Paragraph 3(5)(d)</u>

As at the date of this issue:

- (a) the Issuer has issued ZAR1,640,000,000 (excluding commercial paper relating to this issuance and the BPPF01 Notes to be issued on the same date) of Commercial Paper (as defined in the Commercial Paper Regulations); and
- (b) the Issuer estimates that it may issue ZAR700,000,000 (excluding commercial paper relating to this issuance and the BPPF01 Notes to be issued on the same date) of Commercial Paper during the current financial year, ending 31 December 2017.

55. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

56. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

57. Paragraph 3(5)(g)

The Notes issued will be listed.

58. <u>Paragraph 3(5)(h)</u>

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

59. <u>Paragraph 3(5)(i)</u>

The payment obligations of the Issuer in respect of the Notes are guaranteed in terms of the Guarantees provided by each Guarantor but are otherwise unsecured.

60. Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditor of the Issuer, have confirmed that nothing has come to their attention to indicate that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement and the Programme Memorandum. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement and the Programme Memorandum is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement and Programme Memorandum contain all information required by law and the debt listings requirements of the JSE.

As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR10,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on this 22th day of March 2017.

SIGNED at _____ on this 17th day of March 2017

For and on behalf of

BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED (formerly RCS Investment Holdings Limited)

Name: R. Adams Capacity: Director

Who warrants his/her authority hereto

Name: C. de Wit Capacity: Director

Who warrants his/her authority hereto