

BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017884/06)
unconditionally and irrevocably guaranteed by

RCS CARDS PROPRIETARY LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017891/07)

conditionally and irrevocably guaranteed by

BNP PARIBAS

(Incorporated in the Republic of France under number 662 042 449)

Issue of ZAR150,000,000 Senior Unsecured Floating Rate Notes due 22 March 2020 Under its ZAR10,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 5 September 2016, prepared by BNP Paribas Personal Finance South Africa Limited in connection with the BNP Paribas Personal Finance South Africa Limited ZAR10,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "*Terms and Conditions of the Notes*".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

PARTIES

1.	Issuer	BNP Paribas Personal Finance South Africa Limited
2.	Guarantors	RCS Cards Proprietary Limited
		BNP Paribas
3.	Dealer	Rand Merchant Bank, a division of FirstRand Bank Limited
4.	JSE Debt Sponsor	Rand Merchant Bank, a division of FirstRand Bank Limited
5.	Paying Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196
6.	Calculation Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196
7.	Transfer Agent	Rand Merchant Bank, a division of FirstRand Bank Limited

Specified Office 1 Merchant Place. Cnr Fredman Drive and Rivonia Road, Sandton, 2196 Rand Merchant Bank, a division of FirstRand 8. Settlement Agent **Bank Limited** Specified Office 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 Rand Merchant Bank, a division of FirstRand 9. **Issuer Agent Bank Limited** 1 Merchant Place, Cnr Fredman Drive and Specified Office Rivonia Road, Sandton, 2196 PROVISIONS RELATING TO THE NOTES 10. Status of Notes Senior Unsecured 11. Form of Notes Listed Notes, issued in uncertificated form and held by the CSD 12. Series Number 17 13. **Tranche Number** 1 14. **Aggregate Nominal Amount:** Series ZAR150,000,000 (a) (b) Tranche ZAR150,000,000 15. Interest Interest-bearing 16. Interest Payment Basis Floating Rate 17. Automatic/Optional Conversion N/A from one Interest/Redemption/Payment Basis to another 18. Issue Date 22 March 2019 19. Nominal Amount per Note ZAR1,000,000 20. Specified Denomination ZAR1,000,000 21. **Specified Currency** ZAR 22. Issue Price 100% 23. Interest Commencement Date 22 March 2019 24. Maturity Date 22 March 2020 25. Applicable Business Day Following Business Day Convention 26. Final Redemption Amount 100% of the Aggregate Nominal Amount 27. Last Day to Register By 17h00 on 11 June 2019, 11 September 2019, 11 December 2019 and 11 March 2020, or, if such day is not a Business Day, the Business Day preceding each Books Closed Period 28. Books Closed Period(s) The Register will be closed from 12 June 2019 to 21 June 2019, 12 September 2019 to 21 September 2019, 12 December 2019 to 21 December 2019 and 12 March 2020 to 21 March 2020 (all dates inclusive) 29. **Default Rate** N/A **FIXED RATE NOTES** N/A

FLOATING RATE NOTES

30. (a) Floating Interest Payment Date(s)

22 June 2019, 22 September 2019, 22 December 2019 and 22 March 2020, or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention (as specified in this Applicable Pricing Supplement) with the first Floating Interest Payment Date being 22 June 2019, or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention

(b) Interest Period(s)

From and including the applicable Floating Interest Payment Date and ending on but excluding the following Floating Interest Payment Date, the first Interest Period commencing on the Interest Commencement Date and ending the day before the next Floating Interest Payment Date (each Floating Interest Payment Date as adjusted in accordance with the Applicable Business Day Convention, as specified in this Applicable Pricing Supplement)

(c) Definition of Business Day (if different from that set out in Condition 1) (Interpretation)

N/A

(d) Minimum Rate of Interest

N/A

(e) Maximum Rate of Interest

N/A

(f) Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)

Day Count Fraction: Actual/365

 Rate of Interest and the manner in which the Rate of Interest is to be determined Screen Rate Determination (Reference Rate plus Margin)

95 basis points to be added to the Reference

32. Margin

Rate

33. If ISDA Determination

N/A

34. If Screen Determination:

(a) Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated)

3-month ZAR-JIBAR

(b) Interest Rate Determination Date(s)

22 June 2019, 22 September 2019, 22 December 2019 and 22 March 2020, with the first Interest Determination Date being 18 March 2019

(c) Relevant Screen Page and Reference Code

Reuters page SAFEY code 01209 or any successor page

35. If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for

N/A

determining Rate of Interest/Margin/ Fallback provisions

 Calculation Agent responsible for calculating amount of principal and interest Rand Merchant Bank, a division of FirstRand Bank Limited

ZERO COUPON NOTES N/A **PARTLY PAID NOTES** N/A N/A **INSTALMENT NOTES MIXED RATE NOTES** N/A **INDEX-LINKED NOTES** N/A **DUAL CURRENCY NOTES** N/A **EXCHANGEABLE NOTES** N/A **OTHER NOTES** N/A

PROVISIONS REGARDING REDEMPTION/MATURITY

37. Redemption at the Option of the Issuer:

No

38. Redemption at the Option of the Senior Noteholders:

No

39. Redemption in the event of a failure to maintain JSE Listing and credit rating at the election of Noteholders pursuant to Condition 10.5 (Redemption in the event of a failure to maintain JSE Listing and

Yes

credit rating):
40. Early Redempti

Early Redemption Amount(s) payable on redemption for taxation reasons, at the option of the Issuer terms of Condition (Redemption at the Option of the Issuer), at the option of the Noteholders in terms Condition 10.4 (Redemption at the Option of the Senior Noteholders), at the option of the Noteholders in of Condition terms 10.5 (Redemption in the event of a failure to maintain JSE listing and credit rating) or on Event of Default in terms of Condition 16 (Events of Default) (if required or if different from that set out in the relevant Conditions).

No

GENERAL

41. Financial Exchange Interest Rate Market of the JSE

42. Additional selling restrictions N/A

43. ISIN No. ZAG000157843

44. Stock Code BPPF1545. Stabilising Manager N/A

46. Provisions relating to stabilisation N/A

47. Method of distribution Private Placement

48.	Credit Rating assigned to the Programme	"zaA-1+" Short-term and "zaAAA" Long-term ratings assigned in August 2017, and "zaAAA" Long-term rating affirmed in November 2017
49.	Credit Rating assigned to the Issuer	"zaAA+" National Scale Long-term ratings assigned in December 2018
50.	Applicable Rating Agency	Standard and Poor's Ratings Services
51.	Governing law (if the laws of South Africa are not applicable)	N/A
52.	Other provisions	N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS IN RELATION TO THIS ISSUE OF NOTES

53. <u>Paragraph 3(5)(a)</u>

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

54. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

55. <u>Paragraph 3(5)(c)</u>

The auditor of the Issuer is Deloitte & Touche.

56. Paragraph 3(5)(d)

As at the date of this issue:

- (a) the Issuer has issued ZAR3,400,000,000 (excluding this tranche of Notes) of Commercial Paper (as defined in the Commercial Paper Regulations); and
- (b) the Issuer estimates that it may issue ZAR2,100,000,000 (excluding this tranche of Notes) Commercial Paper during the current financial year, ending 31 December 2019.

57. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

58. <u>Paragraph 3(5)(f)</u>

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

59. <u>Paragraph 3(5)(g)</u>

The Notes issued will be listed.

60. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

61. Paragraph 3(5)(i)

The payment obligations of the Issuer in respect of the Notes are guaranteed in terms of the Guarantees provided by each Guarantor but are otherwise unsecured.

62. <u>Paragraph 3(5)(j)</u>

Deloitte & Touche, the statutory auditor of the Issuer, have confirmed that nothing has come to their attention to indicate that this issue of Notes issued under the Programme does not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been

omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the placing document together with this Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and the Applicable Pricing Supplement and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document, the annual financial statements, annual report and this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements, the annual report or this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR10,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on the 22nd day of March 2019.

SIGNED at Johannesburg on this 19 day of March 2019

For and on behalf of

BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED

Name: R. Adams Capacity: Director

Who warrants his/her authority hereto

Name: C. de Wit Capacity: Director

Who warrants his/her authority hereto