



**BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED**

*(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017884/06)*

**unconditionally and irrevocably guaranteed by**

**RCS CARDS PROPRIETARY LIMITED**

*(Incorporated in the Republic of South Africa with limited liability under registration number 2000/017891/07)*

and

**conditionally and irrevocably guaranteed by**

**BNP PARIBAS**

*(Incorporated in the Republic of France under number 662 042 449)*

**Issue of ZAR300,000,000 Senior Unsecured Floating Rate Notes due 19 November 2022**

**Under its ZAR10,000,000,000 Domestic Medium Term Note Programme**

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 5 September 2016, prepared by BNP Paribas Personal Finance South Africa Limited in connection with the BNP Paribas Personal Finance South Africa Limited ZAR10,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "*Terms and Conditions of the Notes*".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

**PARTIES**

1.	Issuer	BNP Paribas Personal Finance South Africa Limited
2.	Guarantors	RCS Cards Proprietary Limited BNP Paribas
3.	Dealer(s)	N/A
4.	Manager	Rand Merchant Bank, a division of FirstRand Bank Limited
5.	Debt Sponsor	Rand Merchant Bank, a division of FirstRand Bank Limited
6.	Paying Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196
7.	Calculation Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196

8.	Transfer and Settlement Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196
9.	Issuer Agent	Rand Merchant Bank, a division of FirstRand Bank Limited
	Specified Office	1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196

#### **PROVISIONS RELATING TO THE NOTES**

10.	Status of Notes	Senior Unsecured
11.	Form of Notes	Listed Notes, issued in uncertificated form and held by the CSD
12.	Series Number	21
13.	Tranche Number	1
14.	Aggregate Nominal Amount:	
	(a) Series	ZAR300,000,000
	(b) Tranche	ZAR300,000,000
15.	Interest	Interest-bearing
16.	Interest Payment Basis	Floating Rate
17.	Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another	N/A
18.	Issue Date	19 November 2019
19.	Nominal Amount per Note	ZAR1,000,000
20.	Specified Denomination	ZAR1,000,000
21.	Specified Currency	ZAR
22.	Issue Price	100%
23.	Interest Commencement Date	19 November 2019
24.	Maturity Date	19 November 2022
25.	Applicable Business Day Convention	Following Business Day
26.	Final Redemption Amount	100% of the Aggregate Nominal Amount
27.	Last Day to Register	By 17h00 on 8 February, 8 May, 8 August and 8 November, or, if such day is not a Business Day, the Business Day preceding each Books Closed Period, in each year until the Maturity Date
28.	Books Closed Period(s)	The Register will be closed from 9 February to 18 February, 9 May to 18 May, 9 August to 18 August and 9 November to 18 November (all dates inclusive), in each year until the Maturity Date or if any early redemption occurs, 10 calendar days prior to the actual Redemption Date
29.	Default Rate	N/A
	<b>FIXED RATE NOTES</b>	N/A

## FLOATING RATE NOTES

30.	(a) Floating Interest Payment Date(s)	19 February, 19 May, 19 August and 19 November of each year until the Maturity Date or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention (as specified in this Applicable Pricing Supplement) with the first Floating Interest Payment Date being 19 February 2020, or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
	(b) Interest Period(s)	Each period commencing on and including the applicable Floating Interest Payment Date and ending on but excluding the following Floating Interest Payment Date, with the first Interest Period commencing on (and including) the Interest Commencement Date and ending on the day before the next Floating Interest Payment Date (each Floating Interest Payment Date as adjusted in accordance with the Applicable Business Day Convention)
	(c) Definition of Business Day (if different from that set out in Condition 1) ( <i>Interpretation</i> )	N/A
	(d) Minimum Rate of Interest	N/A
	(e) Maximum Rate of Interest	N/A
	(f) Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)	Day Count Fraction: Actual/365
31.	Rate of Interest and the manner in which the Rate of Interest is to be determined	Screen Rate Determination (Reference Rate plus Margin)
32.	Margin	121 basis points to be added to the Reference Rate
33.	If ISDA Determination	N/A
34.	If Screen Determination:	
	(a) Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated)	3 month ZAR-JIBAR
	(b) Interest Rate Determination Date(s)	19 February, 19 May, 19 August and 19 November (or the first Business Day of each Interest Period) of each year until the Maturity Date, with the first Interest Rate Determination Date being 14 November 2019
	(c) Relevant Screen Page and Reference Code	Reuters page SAFETY code 01209 or any successor page
35.	If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen	N/A

	Determination, insert basis for determining Rate of Interest/Margin/ Fallback provisions	
36.	Calculation Agent responsible for calculating amount of principal and interest	N/A
	<b>ZERO COUPON NOTES</b>	<b>N/A</b>
	<b>PARTLY PAID NOTES</b>	<b>N/A</b>
	<b>INSTALMENT NOTES</b>	<b>N/A</b>
	<b>MIXED RATE NOTES</b>	<b>N/A</b>
	<b>INDEX-LINKED NOTES</b>	<b>N/A</b>
	<b>DUAL CURRENCY NOTES</b>	<b>N/A</b>
	<b>EXCHANGEABLE NOTES</b>	<b>N/A</b>
	<b>OTHER NOTES</b>	<b>N/A</b>
	<b>PROVISIONS REGARDING REDEMPTION/MATURITY</b>	
37.	Redemption at the Option of the Issuer:	No
38.	Redemption at the Option of the Senior Noteholders:	No
39.	Redemption in the event of a failure to maintain JSE Listing and credit rating at the election of Noteholders pursuant to Condition 10.5 ( <i>Redemption in the event of a failure to maintain JSE Listing and credit rating</i> ):	Yes
40.	Early Redemption Amount(s) payable on redemption for taxation reasons, at the option of the Issuer in terms of Condition 10.3 ( <i>Redemption at the Option of the Issuer</i> ), at the option of the Noteholders in terms of Condition 10.4 ( <i>Redemption at the Option of the Senior Noteholders</i> ), at the option of the Noteholders in terms of Condition 10.5 ( <i>Redemption in the event of a failure to maintain JSE listing and credit rating</i> ) or on Event of Default in terms of Condition 16 ( <i>Events of Default</i> ) (if required or if different from that set out in the relevant Conditions).	No
	<b>GENERAL</b>	
41.	Financial Exchange	Interest Rate Market of the JSE
42.	Additional selling restrictions	N/A
43.	ISIN No.	ZAG000164419
44.	Stock Code	BPPF19
45.	Stabilising Manager	N/A
46.	Provisions relating to stabilisation	N/A

47.	Method of distribution	Dutch Auction
48.	Credit Rating assigned to the Programme	“zaA-1+” Short-term and “zaAAA” Long-term ratings assigned in August 2017 and “zaAAA” Long-term ratings affirmed in November 2017
49.	Credit Rating assigned to the Issuer	“zaAA+” National Scale Long-term ratings assigned in December 2018
50.	Applicable Rating Agency	S&P Global Ratings
51.	Governing law (if the laws of South Africa are not applicable)	N/A
52.	Other provisions	N/A

**DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS IN RELATION TO THIS ISSUE OF NOTES**

53. Paragraph 3(5)(a)  
The “*ultimate borrower*” (as defined in the Commercial Paper Regulations) is the Issuer.
54. Paragraph 3(5)(b)  
The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.
55. Paragraph 3(5)(c)  
The auditor of the Issuer is Deloitte & Touche.
56. Paragraph 3(5)(d)  
As at the date of this issue:
- (a) the Issuer has issued ZAR2,875,000,000 (excluding this tranche of Notes) of Commercial Paper (as defined in the Commercial Paper Regulations); and
  - (b) the Issuer estimates that it will not issue any further (excluding this tranche of Notes) Commercial Paper during the current financial year, ending 31 December 2019.
57. Paragraph 3(5)(e)  
All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.
58. Paragraph 3(5)(f)  
There has been no material adverse change in the Issuer’s financial position since the date of its last audited financial statements.
59. Paragraph 3(5)(g)  
The Notes issued will be listed.
60. Paragraph 3(5)(h)  
The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.
61. Paragraph 3(5)(i)  
The payment obligations of the Issuer in respect of the Notes are guaranteed in terms of the Guarantees provided by each Guarantor but are otherwise unsecured.
62. Paragraph 3(5)(j)  
Deloitte & Touche, the statutory auditor of the Issuer, have confirmed that nothing has come to their attention to indicate that this issue of Notes issued under the Programme does not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

**Responsibility:**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted from the Programme Memorandum or this Applicable Pricing Supplement which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum together with this Applicable Pricing Supplement, contains all information required by law and the Debt Listings Requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, the Applicable Pricing Supplement, the integrated reports, which include the annual financial statements of the Issuer and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the Programme Memorandum read with this Applicable Pricing Supplement, the integrated reports, which include the annual financial statements of the Issuer, and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum read with this Applicable Pricing Supplement, the integrated reports, which include the annual financial statements of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the Notes is not to be taken in any way as an indication of the merits of the Issuer or of the Notes and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR10,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on this 19<sup>th</sup> day of November 2019.

**SIGNED** at Johannesburg on this 14<sup>th</sup> day of November 2019

For and on behalf of

**BNP PARIBAS PERSONAL FINANCE SOUTH AFRICA LIMITED**



\_\_\_\_\_  
Name: R. Adams  
Capacity: Director  
Who warrants his/her authority hereto



\_\_\_\_\_  
Name: C. de Wit  
Capacity: Director  
Who warrants his/her authority hereto